

TRADING POST

Fast-moving, highly immersive business game in which information is power, negotiation is a valued skill and trust is paramount.

How it works

Set in the lawless Wild West town of Dodge City during the 1860s, Trading Post is centred in a time of great opportunity for the wise and quick-witted but a place of potential disaster for the unwary and ill-informed. The game takes place over 4 years. Each year commences with teams trading and ends with them returning to their respective wagons for a pay out on certain goods. Here families share knowledge. As the game progresses, teams develop relationships with other teams and share gained knowledge.

Learning outcomes

A quick and clever activity where teams negotiate and trade to maximise their returns. Although this is a competitive exercise, the most successful teams are those that collaborate with others to build win-win outcomes while at the same time focussing on their own bottom line results. During a review process, winning strategies are shared and pertinent learnings are applied to the workplace.

Key business benefits

- ✦ Strategy & decision making
- ✦ Communication skills
- ✦ Managing risk
- ✦ Customer service



24 - unlimited



Indoors



1-2 hours



Competitive

